

# Self Managing Import Wholesale & Distributor Business for Sale Christchurch

## For Sale

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| Location: | <b>Christchurch</b>  |
| Asking:   | <b>\$2,600,000</b><br><b>+SAV + Assets \$200K Negotiable</b> |
| Turnover: | <b>\$4,000,000</b>   |
| Type:     | <b>Wholesale/Distribution / Retail Other</b>                 |

### Self-managing systemised component business with \$1m surplus with the ability to keep growing in NZ and with export. With a \$1M Surplus.

The business offers a component system to meet all customer budgets and beat all competitors. The business includes a range of household items and related accessories, with the ability to easily expand product lines.

The business has a wholesale distribution and retail sales business unit. The wholesale business sells to dealerships across NZ. The retail business has a strong repeat business from large commercial to retail customers.

The systemised component system enables very efficient ordering, low overhead, and a lean staff business model, with a self-managing team. Both businesses operate from a recently refurbished warehouse and main road showroom with the largest retail display in Canterbury. The business recently launched a new online showroom website with strong ecommerce sales. The business uses a variety of proven marketing strategies nationwide. The business has maintained sales even in a recession.

The business has a number of growth opportunities, including the South Island, North Island, and Australia. The business has new enquiries for NZ and Australia dealers. The business has also been considering Franchising. New products can be added including full household designs for distribution and retail. The business also made good progress selling accessories to big-box retailers.

#### Business Resources

The Owners are looking at retirement, and happy to provide handover, or ongoing support. Some Vendor finance may be offered. The business earnings are \$1M+ before interest, tax and depreciation.

With construction in full recovery and lowering of interest rates, the business has strong growth prospects. This business will not last long, you will need to move quickly.

### Contact:

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Anytime

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