

Import Wholesale Fashion Accessories Business for Sale Auckland

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1972.



For Sale

Location: **Auckland**
Asking: **\$199,000 plus stock**
Type: **Wholesale/Distribution**

Import Wholesale Fashion Accessories Business For Sale - (CML 11266)

Recognised as one of New Zealand's leading wholesale specialists for women's fashion, this well-established business has been successfully operating for over 20 years in the import and wholesale industry.

The product range is focused on women's fashion accessories, with approximately 70% of sales from scarves, and the remaining 30% from women's clothing and accessories. The business serves a loyal B2B customer base across the country, supported by a database of approximately 2,000 clients.

Sales are handled by five commission-based sales representatives, making the business easy to run, with no need for the owner to be involved in day-to-day selling. Efficient systems and strong supplier relationships in China ensure smooth operations and consistent product quality.

In the 2024 financial year, the business generated approximately \$831,000 in revenue, achieving Sellers' Discretionary Earnings (SDE) circa of \$208,608. We are advised the 2025 financial year has performed at a similar level.

The owner is relocating overseas, creating an excellent opportunity for a new owner to take over this well established and profitable business. Full training and support will be provided to ensure a smooth transition.

Price: \$199,000 plus stock (approx. \$500,000)

For more information, please contact Ben on 021 036 4688 or Ray on 021 556 122.

**To gain further information on this business please copy and paste this link into your browser;
<https://rebrand.ly/ss6s7wf> You will be taken to the listing, click on CONFIDENTIALITY AGREEMENT and please read the terms of before you complete our online form**

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nzbizbuysell.co.nz/127425

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