

# Niche Stainless Steel Fabrication Business for Sale Nelson



## Top of the South, Genuine Reason For Sale, Large National Clients, Supplier Agreements in Place

This business was established over 20 years ago and provides design, engineering and fabrication to some of NZ's most well-known food companies. Work involves regular maintenance, small projects and large, one-off projects.

Due to health reasons the owner has decided to move on and pursue other interests. He is available for an extended handover to the new owner.

### Key Points

- Multiple revenue streams
- Specialists in their industry
- Profits consistently above industry benchmarks
- Has produced profits of over \$900k to the working owner in some years
- Supplier agreements in place with some key clients
- Currently responding to strong and diverse level of customer enquiry
- Good forward work program over winter
- Exclusive NZ International agency - wine, brewing & distilling focus
- Opportunities for growth
- Has developed Unique Product IP
- Great premises - options to lease, buy or move
- Well respected and reputable within the industry and region

### Business Resources

#### The Buyer

This business would suit an engineer looking to relocate to the Nelson District and take on the key relationships and multiple opportunities that come with this business. It would also suit an existing engineering business who would gain access as a key supplier to some of NZ's key corporate players.

**Sale Price**                      **\$Expressions of Interest**

**Net Surplus**                      **\$385,000 EBPITD 2025FY (expected result)**

**\$515,389 EBPITD 2024FY**

Location: **Nelson**

Asking: **Expressions of Interest**

Type: **Manufacturing**

## Contact:

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