

Market Leading Security Solutions Business for Sale Auckland



Market-leading security solutions business

Bayleys Business is excited to present to the market for sale a market-leading security solutions provider. Specialising in advanced deterrent technology, this award-winning Auckland business offers cutting-edge, premium security products for hire and sale. With a strong reputation for innovation, a high-quality customer base, and a stable revenue model, this is a rare opportunity to invest in a business with significant growth potential.

Hiring and monitoring the products this business supplies make up the majority of its revenue. Revenue stability is ensured through long-term contracts (12-18 months). The business's fleet of hireable assets has consistently maintained a utilisation rate of 90-100% (currently close to 100%), while new product launches and market expansion continue to drive sales and growth.

The business is fully managed, making this an opportunity for purchasers seeking to acquire an industry-leading company with significant growth opportunities ahead.

Key investment highlights:

- Strong financials - FY24 revenue of \$4.5m, EBIT of \$1.1m
- Recurring revenue - over 750 monitoring units under long-term contracts
- Exclusive technology - access to market leading monitoring software
- Growth pipeline - new product launches and expanding target markets
- Blue chip clientele - trusted by major New Zealand corporates
- Award-winning innovation - recognised for excellence in security solutions

Price on application. For more information call now.

Location: **Auckland**

Asking: **Price on Application**

Type: **Services-Other**

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