## **B2B Import & Wholesale Business for Sale Christchurch**



# Essential Transport Products; Trade & Nationwide Sales; Locate Anywhere

This business generates \$750k + GST sales per annum, at excellent margins, with products sourced from both within NZ and imported. The parts supplied are appropriate to the following industries:

- · Civil Construction
- Automotive Workshops
- Motor vehicle dealerships
- Machinery & Equipment Suppliers (contracting, agri; materials handling, access etc.)
- · Heavy Machinery suppliers
- · Equipment leasing & hire companies
- Transport/Haulage
- · Cash Sales to Public
- · Bus Companies & Transport Operators
- · Aviation
- · Waste Management
- · Many More!

A customer database of over 2,000 businesses form part of the sale, with 2024FY's largest customer making up only 5% of total sales. The top 7 clients made up just 10% of sales for this period.

#### **Business Resources**

#### The Buyer

Whilst no particular technical skills are required, a buyer with an interest in the automotive & transport sectors would thrive in this business. This would also be an ideal acquisition for an existing wholesaler, who wants to add in \$320k gross profit to their business. Sales are made via phone or online, with two-thirds of sales going to the North Island. This business can be operated from anywhere in the country. Storage space of approx. 50-100 meters squared will be required by the new owner

Sale Price: \$495,000 including \$80,000 of stock

Location: Christchurch

\$495,000

Asking: including \$80,000 of

stock

Transport/Automotive

Type:

Wholesale/Distribution

### **Contact:**

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Tabak Business Sales (Christchurch) Licensed REAA 2008 Broker Ref: L001648





Net Surplus: \$270,000 EBPITD 2024FY

