



Industrial Sector - Simple operation, No employees, Relocatable

The Opportunity

This business sells high quality tooling and equipment into a variety of trade sectors. The business model is fundamentally simple. They are one of the leading resellers nationwide of a high-end power tool brand who are very selective on who sell their products.

The current owners have another business that is growing rapidly and therefore reluctantly need to sell. While based in Canterbury, there is no lease commitment for the new owner, therefore it could be relocated immediately.

Business Strengths

Written agreements with key suppliers

New, better pricing with large suppliers just agreed

Over 50% of sales are online and this is growing

60% of sales are to the North Island

High end products

Incredible e-commerce website

Monday to Friday operation

Majority B2B

Location: **Christchurch**

Asking: **\$450,000 plus stock**

Type: **Wholesale/Distribution**

Contact:

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nzbizbuysell.co.nz/125828

Tabak Business Sales
(Christchurch)

Licensed REAA 2008
Broker Ref: L001646



Scope for significant further growth

High quality stock (approx. \$130k value at cost)

February looking to be the biggest online sales month to date

Business Resources

The Buyer

This business is likely to suit someone with good sales and marketing skills, and ideally a basic understanding of construction/trade processes and tools. Full training/handover will be provided.

One dedicated full-time working owner would thrive in this business, as would a couple who are happy to share duties.

With building consents on the increase, and interest rates on the decrease, now is the perfect time to seize this opportunity!

Sale price: \$450,000 plus stock

Net surplus: \$197,438 Year Ended 31 March 2024