

Wholesale and Distribution Business for Sale Christchurch



Industrial Sector - Simple operation, No employees

The Opportunity

This business sells high quality tooling and equipment into a variety of trade sectors. The business model is fundamentally simple. They are one of the leading resellers nationwide of a high-end power tool brand who are very selective on who sell their products.

The current owners have another business that is growing rapidly and therefore reluctantly need to sell. Their other business is only meters away, and they are happy to assist the new owner long-term to pass on any technical knowledge.

Business Strengths

- Written agreements with key suppliers
- Over 50% of sales are online and this is growing
- 60% of sales are to the North Island
- High end products
- Incredible e-commerce website
- Premium visible site, with plenty of space to grow
- Monday to Friday operation
- Majority B2B
- Scope for significant further growth
- High quality stock (approx. \$150k value at cost)

Business Resources

The Buyer

This business is likely to suit someone with good sales and marketing skills, and ideally a basic understanding of construction/trade processes and tools. Full training/handover will be provided.

One dedicated full-time working owner would thrive in this business, as would a couple who are happy to share duties.

With building consents on the increase, and interest rates on the decrease, now is the perfect time to seize this opportunity!

Location: **Christchurch**

Asking: **\$450,000
plus stock**

Type: **Wholesale/Distribution**

Contact:

Sam Cherry
022 066 7884

nzbizbuysell.co.nz/125828

**Tabak Business Sales
(Christchurch)**

Licensed REAA 2008
Broker Ref: L001646



Sale price: \$450,000 plus stock

Net surplus: \$197,438 Year Ended 31 March 2024