

Manufacturing Business for Sale Auckland City



Thriving Auckland Design & Manufacturing Business

Looking for a rock-solid New Zealand owned and operated business? This is your chance!

This is a solid business with a strong customer base built over 30 years that promotes the business and generates referrals. Delivering high-quality and reasonably priced products to its clients on the mid-market segment, this business enjoys a stable and resilient sales revenue and profit. This is reflected in its FY24 results with a sales revenue of \$1,686,000 and profit of \$343,000 respectively. Year to date performing strongly, on track to be similar to FY24, and still no advertising spend required to generate these strong sales.

Established in the early 1990s and purchased in 2006 by the current owners, this business has flourished and become a trusted service provider, designing, manufacturing, and delivering high-quality kitchens for its clients. Its capability to deliver reliable and consistent work of high quality is made possible through its long-term experienced staff, whose expertise you can look to leverage to tap into the exceptional and tangible opportunities for growth this business has.

Specialising in creating custom-built kitchens, this business also manufactures laundries, cabinetry including wardrobes and a range of other builds to cater to its clients specific needs. With a glowing reputation earned through its excellence of services, this business's longevity on the market and its continued success is a testament to its commitment to offering its client's exceptional work at a reasonable price.

Business highlights include:

- * Glowing reputation and strong market position in a niche and specialised field
- * Loyal customer base accumulated over 30+ years of delivering high-quality service
- * Skilled key employees with extensive tenure with the business and a strength of insight to its operations that can help to facilitate a smooth transition of ownership
- * Great customisation capacity, catering to a gap in the market offering unparalleled high-quality craftsmanship for its clients
- * Strong supplier relationships
- * Strategic location in Auckland
- * Great growth potential to expand manufacturing services and marketing strategies.

Having enjoyed a consistent and stable pipeline of demand for its services through word-of-mouth referrals, this is an ideal opportunity perfectly suited to transfer to new owners, with no kitchen

Location: **Auckland**
Asking: **\$800,000**
Type: **Manufacturing**

Contact:

Laurie Hatton
09 579 9226 or 027 882 9457
anytime

nzbizbuysell.co.nz/125118

Link Business (Ellerslie)
Licensed REAA 2008
Broker Ref: EL04680



manufacturing experience necessary, who have a passion to leverage the strengths of this business to promote its continued success and growth.

From its loyal and long-standing customer base, key employees, and glowing reputation to its specialised, end-to-end service offering backed by strong supplier relationships and its commitment to delivering high quality work, this is a unique opportunity that you don't want to miss.

Laurie Hatton, 027 882 9457, laurie.hatton@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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