

Import & Direct Sales Business for Sale Christchurch Relocatable



Relocatable; Home Improvement; Exclusivity Commercial & Residential Markets Owners Ready to Retire!!

The Business

The business imports two key product ranges that are complementary, renewable and energy efficient. Whilst they each perform separate and distinct functions; they generate demonstrable payback and/or competitive advantage within their markets. There is significant opportunity to either increase market penetration with these products or increase the range of products available through their exclusive suppliers.

Key Attributes

- 2024FY earnings exceed \$200k EBPITD and Covid-generated head winds are behind them
- Stock is variable and could be anywhere from \$75k to \$150k, plant value is negligible
- World leading suppliers & brands, exclusive to this business, proactively support the business
- Both commercial & residential markets available; some wholesale business being developed
- Excellent technology with demonstrable paybacks and/or performance efficiencies
- Fully compliant with NZ legislation
- Suit H&W team or similar
- Clients include homeowners; builders, developers, property managers, commercial landlords and building owners, design engineers
- Relocation simply involves the transfer of stock (about 175sqm required), and a structured vendor handover period
- 80%+ of sales transactions are box-moving with perhaps 20% needing more technical input & expertise
- Exceptional systems & operating procedures
- **One of the product ranges would offer Australia as an exclusive territory**

Business Resources

The Buyer

Location: **Christchurch**

\$250,000

Asking: **+ stock & plant & WIP**

Type: **Wholesale/Distribution / Retail Other**

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Tabak Business Sales
(Christchurch)
Licensed REAA 2008
Broker Ref: L001597



This business would suit an individual, or couple or business involved in:

- A measure & quote environment
- Used to dealing with the construction supply chain e.g. architects, tradies, re-sellers & homeowners
- Some technical expertise required that can be learned or subcontracted out
- Some business development or marketing skills would add real value

This business is perfect for a buyer wanting to make a difference and who understands the advantages & benefits of utilising quality product to optimise home or commercial processes energy outcomes!

Sale Price \$250,000 + stock & plant & WIP