

Relocatable Import Trade Supplies Own Brand B2B



For Sale

Location: **Waikato**
Asking: **\$1,200,000**
Type: **Wholesale/Distribution**

Import/Distribution - Excellent Bolt-On - Relocatable

2024 *Cash Surplus \$311,600.00

Quality products imported from Europe & Asia since 1998, then sold through specialist trade supplies retailers across New Zealand. All own brand and B2B sales.

Operated from the vendor's home, this business will need to be relocated by the new owner. Relocation could be to almost any part of NZ. There are no staff as the business is run by two owners, one of which takes care of all daily activities.

The brand is very well respected and the business has strong, long-standing relationships with customers. A wide range of products are approved and set up in client's systems. It has taken a great deal of effort to attain the level of acceptance which these products enjoy.

The range includes some products which are unique and only available from this business. There is a requirement for some assembly and packaging of imported parts.

This opportunity will be an excellent bolt-on for an established importer/wholesaler or it could suit an owner operator.

Space utilised currently is a double garage and a rented lockup not far away which is approx. 45 square metres floor area and low-level racking. It is estimated that all stock and equipment could fit into one truck load for relocation.

There are plenty of upsides: New sales and marketing activities could see sales of the existing strong range of products grow significantly.

The vendors are retiring and will ensure a thorough hand-over.

Asking Price \$1,200,000.00 plus GST if any (includes stock & equipment).

To find out more, visit www.barkerbusiness.co.nz/BBS3730 register your details and submit the online Confidentiality Agreement and Geoff will be in touch.

An Information Memorandum will be shared with approved parties.

* Cash Surplus equals EBPITD - Source information supplied by the Business Owner.

Contact:

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