

# Unique Electrical Products & Services Business for Sale Auckland



## Specialised industrial products & services business, with over 25 years of success, and exclusive distribution of market leading technology, now for sale for the first time!

For over 25 years, this business has been a trusted leader in Electrical Automation solutions across New Zealand. With a skilled and experienced team in place, it offers a secure and flexible investment opportunity—even for a buyer without technical or electrical expertise.

The business operates smoothly under the guidance of a capable General Manager overseeing six technical staff and 2-3 administrative personnel. This streamlined structure ensures day-to-day operations run seamlessly while maintaining a reputation for delivering exceptional quality.

Renowned for its innovative solutions, the business boasts a loyal base of blue-chip clients, many on service level agreements (SLAs), providing a steady stream of recurring revenue. Additionally, a strong project pipeline promises continued growth and stability.

The current owner is selling for genuine reasons and is committed to ensuring a smooth and supportive transition for the buyer.

This is a rare opportunity you won't see on the market often—act quickly!

### Key Highlights

**Experienced Team in Place:** Day-to-day operations are managed by a seasoned General Manager, offering a hands-off investment option.

**Recurring Revenue:** A significant portion of income comes from SLA-based maintenance and repair work, ensuring stability.

**Prestigious Clientele:** Clients include councils, DHBs, airports, and major corporations.

**Nationwide Reach:** While based in Auckland, the business serves a broad customer base across New Zealand.

**Hybrid Model:** Combines exclusive wholesale distribution of European industrial products with specialised electrical services.

**Strong ROI:** Proven track record of profitability and excellent return on investment potential.

**Exclusive Distribution Rights:** Sole NZ supplier for market-leading European products, providing a competitive edge and barrier to entry.

**Stock & WIP:** Estimated at \$170,000 (+/- 25%).

Location: **Auckland**

**Enquiries Over**

Asking: **\$2,850,000 + GST (if any)**

Turnover: **\$3,200,000**

Type: **Wholesale/Distribution / Services-Other**

### Contact:

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Anytime

[nzbizbuysell.co.nz/124849](https://nzbizbuysell.co.nz/124849)

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**FY24 Revenue:** \$3,200,000 (approx.)

**FY24 EBPITDA:** \$850,000 (approx.)

**Sale Price:** "Enquiries Over \$2,850,000" + GST (if any)

To learn more, visit the listing on our website and sign the terms of confidentiality to access further details.

**Simply paste this link into your browser:**

**[www.jlbs.co.nz/jl0131](http://www.jlbs.co.nz/jl0131)**

This opportunity won't last—enquire today!

**Agency reference #:** JL0131

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## Business Resources



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