

Unique Electrical Products & Services Business for Sale Auckland



Specialised industrial products & services business, with over 25 years of success, and exclusive distribution of market leading technology, now for sale for the first time!

For over 25 years, this business has been a trusted leader in Electrical Automation solutions across New Zealand. With a skilled and experienced team in place, it offers a secure and flexible investment opportunity—even for a buyer without technical or electrical expertise.

The business operates smoothly under the guidance of a capable General Manager overseeing six technical staff and 2-3 administrative personnel. This streamlined structure ensures day-to-day operations run seamlessly while maintaining a reputation for delivering exceptional quality.

Renowned for its innovative solutions, the business boasts a loyal base of blue-chip clients, many on service level agreements (SLAs), providing a steady stream of recurring revenue. Additionally, a strong project pipeline promises continued growth and stability.

The current owner is selling for genuine reasons and is committed to ensuring a smooth and supportive transition for the buyer.

This is a rare opportunity you won't see on the market often—act quickly!

Key Highlights

Experienced Team in Place: Day-to-day operations are managed by a seasoned General Manager, offering a hands-off investment option.

Recurring Revenue: A significant portion of income comes from SLA-based maintenance and repair work, ensuring stability.

Prestigious Clientele: Clients include councils, DHBs, airports, and major corporations.

Nationwide Reach: While based in Auckland, the business serves a broad customer base across New Zealand.

Hybrid Model: Combines exclusive wholesale distribution of European industrial products with specialised electrical services.

Strong ROI: Proven track record of profitability and excellent return on investment potential.

Exclusive Distribution Rights: Sole NZ supplier for market-leading European products, providing a competitive edge and barrier to entry.

Stock & WIP: Estimated at \$170,000 (+/- 25%).

Location: **Auckland**

Enquiries Over

Asking: **\$2,850,000 + GST (if any)**

Turnover: **\$3,200,000**

Type: **Wholesale/Distribution / Services-Other**

Contact:

Jordan Larsen

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Anytime

nzbizbuysell.co.nz/124849

JL Business Sales

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Broker Ref: JL0131



FY24 Revenue: \$3,200,000 (approx.)

FY24 EBPITDA: \$850,000 (approx.)

Sale Price: "Enquiries Over \$2,850,000" + GST (if any)

To learn more, visit the listing on our website and sign the terms of confidentiality to access further details.

Simply paste this link into your browser:

www.jlbs.co.nz/jl0131

This opportunity won't last—enquire today!

Agency reference #: JL0131

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Business Resources



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