Retail Workwear Business for Sale Blenheim



Established Business, good regular Client Base and huge un-tapped potential for growth.

Retail Safety, Workwear & Lifestyle Clothing and Accessories Business in the top of the South. The Business works directly with mostly other Businesses to source and Brand Workwear and Team Wear. There are several target Industries including Viticulture and Forestry in the Region - the physical location of the Business is very central to these Industries. 90% of the current Business is repeat and has been organically obtained.

Looking for an Owner with strong Sales and Marketing Skills and focus to take the reins and grow it to it's full potential. Operating mostly as a showroom currently which is open by appointment however there is an opportunity to expand the physical Retail space which is currently only managed online.

Regular Business customers have access to a customised ordering portal separate to the Retail website.

Business Resources

The Business has an excellent list of quality suppliers from workwear to lifestyle wear and some excellent regular customers. The premises is a standalone 120m2 Building on an 800m2 freehold Commercially zoned section that could be leased $3 \times 3 \times 3$ or purchased outright with the Business. 2 Large Rooms, a reception, 2 offices, 2 toilets / Kitchen and loads of off street parking - dual access and drive through with an independent coffee cart running out the front.

Systems in place include tracked Inventory in XERO, Shopify for Retail and Orderspace for Commercial customers. One Full time staff member and a part time casual. 20Ft Container currently used for Storage and 2 x sign written vehicles which could also be negotiated as a part of a sale. Some personal goals are pulling the current Owner in another direction but they would be prepared to stay on for up to 6 months to help ensure a smooth handover and success for a new owner.

If this sparks some interest for you then make Contact today for a confidential chat.

Location: Blenheim

Asking: \$120,000 +SAV +gst

Turnover: **\$300,000**

Type: Retail Other

Contact:

Owner

(03) 394 1000 or 021 355 287 anytime

nzbizbuysell.co.nz/124643



