

# Baby Product Distribution & Online Retail Business for Sale Christchurch



## NZ & AUS Baby Distribution & Online Retail

This is not your typical Baby & Children's business; these products have a well-defined niche and provide specialised solutions for parents. As well a contractual distribution agreement with global suppliers, they also are the proud owners of a well-established and recognised brand that spans across multiple different products.

Multiple income streams include Distribution, Wholesaling and Online Retailing across New Zealand and Australia. With a history of consistent profitability since its inception in the early 2000s, it has provided a fantastic lifestyle for the current owners who now wish to allow new owners to take the business to the next level.

This would be an ideal acquisition for a third-party logistics (3PL) or marketing companies looking to expand their portfolios. Entrepreneurial Mum & Dad investors seeking the ultimate relocatable business will also be interested.

### Key Highlights:

**Asking Price - \$960,000**

**Turnover:** 1.1 Million

**Profit SDE** 250K average

**Stock On Hand** 350k Approx

**Established and Profitable:** a proven track record of consistent profitability and stable revenue streams.

**Diverse Product Range:** baby and children's essentials, including products under its own legally trademarked brand.

**Exclusive Distribution:** exclusive distribution agreements with international brands, benefit from relationships throughout the supply chain.

**Flexible and Relocatable:** Currently operated from Christchurch but is fully relocatable within NZ.

**Operational Efficiency:** established systems for inventory management, accounting, and order processing

**Growth Potential:** A new product range has just been ordered

**Ideal Acquisition for 3PL Companies:** With its strong network already in place, this business presents an ideal acquisition for 3PL companies looking to diversify and expand their service offerings in the baby and children's products sector.

**Minimal Staff required** -no requirement for staff, new owner might like to employ pickers.

**Flexibility like never before** - Get your time back earn more and work less.

Location: **Christchurch**

Asking: **\$960,000**

Type: **Wholesale/Distribution**  
**/ Retail Other**

### Contact:

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Perfect for a buyer seeking a well-established, profitable, and flexible business with stability and contracts with Global brands. The business is well-suited for relocation within New Zealand, making it a versatile addition to any portfolio. Although this business is simple to run, the owners are committed to provide training and support to ensure a smooth transition.

A business this good will attract a lot of attention, So act now and express your interest by filling in the confidentiality agreement to receive the full information pack.

Call Scott today and learn more!

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\*\*\*Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

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