

# IT Services Business for Sale Auckland



## For Sale

Location: **Auckland**  
Asking: **Price by negotiation**  
Type: **Services-Other / Communications/Technology**

### IT Services Company

Multiple Revenue Channels  
Data Centre Facilities  
Contracted Services and Repeat Clients

An award-winning data management company, partnering with their clients over the long haul with secure and reliable cloud data solutions and cloud data management.

With decades of combined person-years of experience in the IT industry, it has demonstrated exceptional performance and reliability since inception.

Multiple revenue channels for Products and Services includes Data Centres, contracted & subscription support along with providing a roadmap to the Cloud with complex application infrastructure solutions.

With growth being experienced through a combination of repeat business and an increasing range of support services, GP has grown from 37% to 47% in FY 2024 and the budget forecast at an indicative 53%.

Substantial investment in equipment assets to date circa \$1.6million .

Contracted and subscription Services and DC revenue channels in FY 2024 made up around 72% of annual sales albeit the provision of DC services does require the sale of Product including hardware sales. The subscription and contracted services revenues flowing from such product sales makes for a robust ongoing revenue stream.

In addition to providing (and owning) Data Centre facilities to clients, the company holds the USP of providing the highest service level for a significant global Cloud and Security software company.

Price by Negotiation

Indicative on-target EBITDA circa \$840k

#### CONSIDER THE FOLLOWING:

**STRONG GROWTH - HIGH DEMAND** Products and Contracted/Subscription Services

**PROFITABLE** - with on target FY2025 EBITDA at circa \$840k

**DATA CENTRE-** Facilities Provider including DC OWNERSHIP

**USP** - Highest-level Support for a global Cloud and Security organisation.

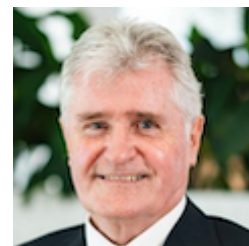
### Contact:

Alan Billington  
021 142 1367 or +64 9 630  
9491  
anytime

[nzbizbuysell.co.nz/124159](http://nzbizbuysell.co.nz/124159)

Company Sales and Acquisitions  
Licensed REAA 2008

Broker Ref:  
clythmacleod\_73\_4022



Alan Billington  
Licensed Salesperson REA 2008  
Mobile: 021 142 1367

Property Code: 10787

## Business Resources