## Telemarketing Call Centre Business for Sale Christchurch



## **For Sale**

Location: Christchurch
Asking: \$1,195,000

Services-Other /

Communications/Technology

## Exceptional Managed Telemarketing/Call Centre Business

Exciting Investment Opportunity in Call Centre & B2B Telemarketing Services

Unlock potential with this leading call centre and B2B telemarketing service provider, a well-established entity since 2018, strategically positioned for significant growth. Ideal for investors looking for a managed business that combines stability with impressive growth prospects in a high-demand industry.

- Strong Financials: Maintains a 39% average gross profit margin over four years with a 20% EBITDA, reflecting strong profitability and efficiency.
- Significant Pipeline: \$10 million in committed/forecast work ensures stable revenue and financial security.
- Diverse Client Base: Portfolio of 25 clients, including 10 blue-chip clients, with no single client contributing over 10% of total revenue, reducing risk.
- Modern Facilities: Operates from a state-of-the-art facility, enhancing productivity and supporting growth.
- Flexible Lease: Strategic location with favourable lease terms, allowing for future expansion or restructuring.
- Industry Leadership: Noted for innovative technology use and strategic customer service, giving a competitive edge.
- Strong Management: Supported by an established and capable management team.

Investing in this business means acquiring a well-managed operation with a strong financial structure, diversified clients, and advanced technology. The company is poised for growth, offering a unique value proposition that appeals to those seeking to capitalise on the growing call centre and telemarketing demand.

**Contact:** 

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Barker Business Brokerage Licensed REAA 2008 Broker Ref: barker\_74\_2045





Asking Price: \$1,195,000

For more information and to discuss this opportunity further, please visit the Barker Business Brokerage website and search for reference number 3694. Submit the online Confidentiality Agreement, and William will provide you with further details about this exciting opportunity.

\*Source of information - Supplied by the Business Owner Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2024

Property Code: 3694