

Car Dealership Business for Sale Auckland



Car Dealership. Impeccable Systems. \$700k EBITDA

Think of this **not just** as a car dealership. Think of this as a business with exceptionally strong systems in place and tried and tested methods for making money. This is the angle that grabbed our attention when we were listing this business.

This business operates in a very defined sector of the market where it has few direct competitors that can match price and quality of product & service.

The owner has spent more than 15 years perfecting the systems in place and building the relationships with key F&I suppliers. All of these vital tips and relationships he will pass on through a comprehensive transition period. It is not essential that you come from this sector, but you must have a head for figures and the experience to negotiate.

The business enjoys **sales of over \$10m per annum**. The owner enjoys a **cash surplus of around \$880,000 per annum** (\$706,000 as an EBITDA). The dealership sells approximately 30 vehicles per month and plenty of these sales include finance packages and warranties.

The business operates from a premium yard with plenty of parking, a covered showroom and large office spaces.

BUSINESS HIGHLIGHTS

- Highly systemised
- A defined niche
- Over \$10m in annual sales
- Around 30 units per month sold
- Lucrative finance and warranty sales
- Premium yard
- Around \$880,000 as an annual cash surplus

Very rarely do car dealerships come to market and certainly not with the consistency and simplicity of this one. The economy has not slowed sales here. The results are consistent.

As part of the sale is stock with a cost value of \$1,500,000. Some financial assistance with the purchase of stock may be available for the right buyer.

Asking \$2,250,000 (including stock of \$1.5m)

Rafiq Bhamani, 021 129 1916, rafiq.bhamani@linkbusiness.co.nz

Location: **Auckland**

Asking: **\$2,250,000**

Type: **Transport/Automotive**

Contact:

Rafiq Bhamani

09 555 6031 or 021 129 1916

anytime

nzbizbuysell.co.nz/123616

Link Business (Ellerslie)

Licensed REAA 2008

Broker Ref: EL04545



Nick Giles, 021 676 832, nick.giles@linkbusiness.co.nz

***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

#wesellbusinesses #auckland #automotive #car #dealership



Enquire online at: nzbizbuysell.co.nz/123616