

Commercial Cleaning Business for Sale Christchurch



Repeat Business; One-Off Projects.

This business has been providing essential services to its clients for over 25 years; and key aspects include:

- Current mix of sales is 85/15 commercial/residential but this can alter depending on the owners focus
- A database exceeding 350 clients/prospects which are regularly contacted
- Reasonable percentage of passive/call cycle income complemented by one-off project work
- Contracted income and good forward orders, and an extensive quotation history
- A credible and respected supplier of commercial cleaning services
- Strong brand equity reinforced by vehicle signage and staff uniforms
- Established and capable staff
- Excellent referral business

The Market

The business provides multiple services to various markets including:

- Developers & commercial building owners
- Commercial & Residential Builders
- Homeowners & Consumers

Owners Role

The Owner spends their time co-ordinating staff rosters and client requirements, and ensuring the work is completed in a timely fashion. *Business development; client account management; accurate quoting and staff relations are the critical success factors within this business.*

Business Resources

Staff & Systems

The business has developed excellent systems including Health & Safety; Induction and Training processes, together with SOPs & checklists for client sites. Existing staff are well qualified and new staff receive internal and on the job training as required. No specialist skills are required other than a desire to provide a quality result and maintain productivity throughout a busy working day. However, the staff are experienced and at times must adapt to a wide range of variables within a job site.

Location: **Christchurch**
Asking: **\$395,000**
Type: **Services-Other**

Contact:

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Tabak Business Sales
(Christchurch)
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The business comes with all relevant P&E including 5 vehicles, with an approximate market value of \$60k for all plant & equipment.

Sale Price \$395,000

Net Surplus \$288,656 EBPITD 2024FY

 \$212,604 EBPITD 2022-2024FY three year average