

Joinery Manufacturing Business for Sale Canterbury



Multiple Revenue Streams; Qualified Staff; Located in Lifestyle Location within 2 hours from Christchurch

The Business

This is an opportunity to take over an established profitable and proven business, with a credible history and a reputation for bespoke excellence in both product and installation. The business services the regional South Island including Christchurch clients. With a comprehensive mix of new builds, renovations, garage & other doors, and cabinetry the business has a wide range of revenue streams, albeit around 65% of sales are kitchens.

Annual sales are around \$2.5m + GST per annum, and the business has \$700k of confirmed forward work and continuing enquiries through very strong relationships with clients, builders, developers, designers & architects. The owner is very seldom on the tools, with his focus being sales & business development.

Key Attributes

Multiple award-winning Master Joiner with excellent brand equity

Good range of clients with sales very widely spread

Reasonable cashflow with deposits and progress payments

Qualified & happy staff; excellent team culture; low staff turnover

Complete their own installation with excellent staff

Comprehensive P&E, systems and operational software

Clearly identified opportunities for growth

Located in a lifestyle location within two hours of Christchurch

Business Resources

The Buyer/Seller

Our vendor is looking to slow down and enjoy some own time in semi-retirement, albeit all support will be provided for a new owner. Transition will be considerably eased by key senior staff and good support systems within the business. The new owner will be an experienced business professional, with the ability to maintain relationships with staff, customers & suppliers. Joinery experience or exposure to a design, measure & quote environment and/or a manufacturing background would be useful.

Sale Price \$995,000

Location: **Canterbury**

Asking: **\$995,000**

Type: **Manufacturing**

Contact:

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Tabak Business Sales

(Christchurch)

Licensed REAA 2008

Broker Ref: L001576



\$513,881 2024FY EBPITD

\$392,130 2023FY EBPITD

\$496,226 2022FY EBPITD



Enquire online at: nzbizbuysell.co.nz/122142