

Services Business for Sale Auckland



Managed, Recurring Revenue, B2B, circa \$1m EBITDA

This business is exceptional in many ways. Only once in a blue moon do we get a managed business with contracted long-term revenue. The existing small team are dedicated and very experienced.

While the current owner does work in the business part time assisting with admin and customer support, he is very confident this role is easily replaceable. If you are looking for a fully managed business, it would not take much to achieve this.

Key Points to Consider

Managed by highly experienced GM

Unique contracts and exceptional services and products provide extraordinarily sticky recurring income growing steadily

Customer retention rate is excellent with exceptionally low churn rate

Considerable scope for growth with clear strategies to deploy

Almost exclusively B2B

Seriously defensible market position and high barriers to entry. Overseas competitors have tried and failed to establish here

Low employee count highly experienced, lean team

Own brands

Year-on-year organic growth continuing strongly

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***Some details of the business for sale are confidential and can only be disclosed upon contacting the broker and a completion of a Confidentiality Agreement. Due to the confidentiality of this business a stock photo image may be used to represent the business.

#buybusiness #services #auckland

Location: **Auckland**

Asking: **Refer to broker**

Type: **Services-Other**

Contact:

Aaron Toresen

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anytime

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Link Business (Ellerslie)

Licensed REAA 2008

Broker Ref: LE00108

